



# ABTS NBFi

*Dec 2023*

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## About ABTS NBFI

<https://abts.mn/>

ABTS NBFI was established on 4 October 2001 as one of the pioneer micro finance institutions in Mongolia. ABTS NBFI makes its contribution into the Mongolia’s socio-economic development through its financial support aimed at employment generation and improvement of sustainable livelihood. ABTS NBFI’s micro finance services, directed at individuals and entities that have limited access to banks services, deepen the financial intermediation in our country. We strive to be the “right partner” for our customers, continuously improving our financial products and services in line with their rising demand and various needs.

ABTS NBFI will work to achieve its goals and implement initiatives aimed at prosperity of people and sustainable development of SMEs through enabling access to financial support. We will keep pace with the developments in the financial sector introducing new products and services, international standards and the best practices. We will continue to increase the transparency and adopt corporate governance principles. ABTS NBFI will develop further to keep the leading position in the micro-finance sector.



VISION

**Vision** - ABTS is founded to support and assist people to make their dream for a good life come true. We believe that only people can make things truly better, and our efforts focused on them will actually improve their well-being.



MISSION

**Mission** - Our mission is to support and financially assist people wishing and willing to act for improving their life and the lives of loved ones.



VALUES

**Values** - Most of all what we care about is helping people to improve their life as well as working with them. This has been our driving force since we started our activity and has already brought us great success as an industry leader.

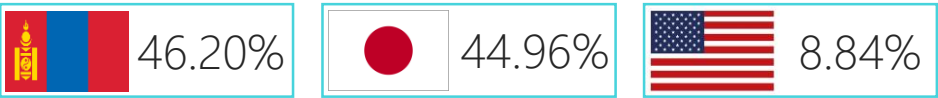
## Financial performance 3Q 2023

Indicators	Performance (MNT million)
Total assets	19,263.7
Total loans	9,811.7
NPL	183.0 (1.9%)
Profit	156.8



## Shareholders structure

ABTS NBFI shareholding structure consists of eight shareholders with seven individuals and one legal entity. Out of which, 46.20% consists of Mongolian individuals, 44.96% consists of Japanese individuals and legal entity, and remaining 8.84% consisting of a U.S individual.



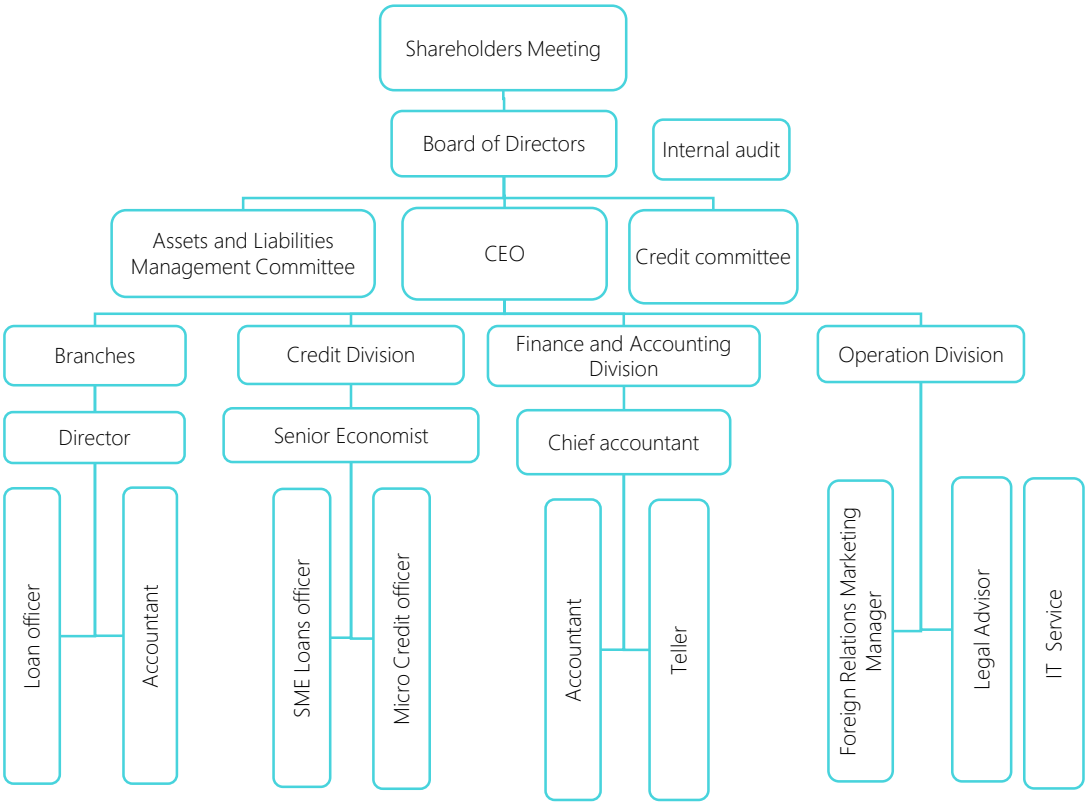
Nº	Residency	Shareholders name	Ownership
1	Japan	BUSINESS PARTNER'S Co.,Ltd <i>*(HIKARI TSUSHIN INC)</i>	41.27%
2	Mongolia	L.CHIMGEE	28.72%
3	Mongolia	D.TAMIR	8.96%
4	USA	MILES LIGHT	8.84%
5	Mongolia	L.GALT	4.34%
6	Japan	KATSUKIJIRO KHORIBA	3.69%
7	Mongolia	T.TAMIR	2.58%
8	Mongolia	B.BAT-ERDENE	1.60%



<https://www.hikari.co.jp/en/>

*\*Business Partner's Co.,Ltd is 100% owned by the publicly listed company, Hikari Tsushin Inc. As of the 3<sup>rd</sup> quarter of 2023, total capital has reached USD 4.4 billion and total revenue of USD 2.2 billion. With a long-term rating of "A+ Stable" by Japan Credit Rating Agency and a rating of "A Stable" by Rating & Investment Information.*

## Organizational structure



We have successfully implemented and currently implementing various projects targeted at vulnerable households, individuals, and SMEs. Particularly, ABTS NBFi has implemented Project on Supporting Households in Remote Rural Areas through its branch in Umnugovi province, Project on Improving Living Conditions in Ger Residential Area, Project on Supplying Enhanced Stoves to reduce air pollution, and Employment Generation Project. Presently, we continue implementation of Micro Finance Development Project (Sustainable Livelihood II Project).

## Partnering entities



THE WORLD BANK



ASIAN DEVELOPMENT  
BANK



THE GOVERNMENT  
OF JAPAN



EUROPEAN UNION



THE GOVERNMENT  
OF MONGOLIA



MICRO FINANCE  
DEVELOPMENT FUND

**Project Schultz Global Mongolia.** In April of 2014, funding of USD 2 million was acquired with the purpose of supporting SMEs and employment generation. As of year-end 2016, the acquired funding positively impacted our financials and loan portfolio. For instance, we provided loans of total MNT 21.4 billion to 681 customers (duplicated number of borrowers) resulting in the growth of our loan portfolio by 2.2 times. As a result of the project, 300 jobs were created in the labor market and the acquired funding was fully repaid in February of 2016.

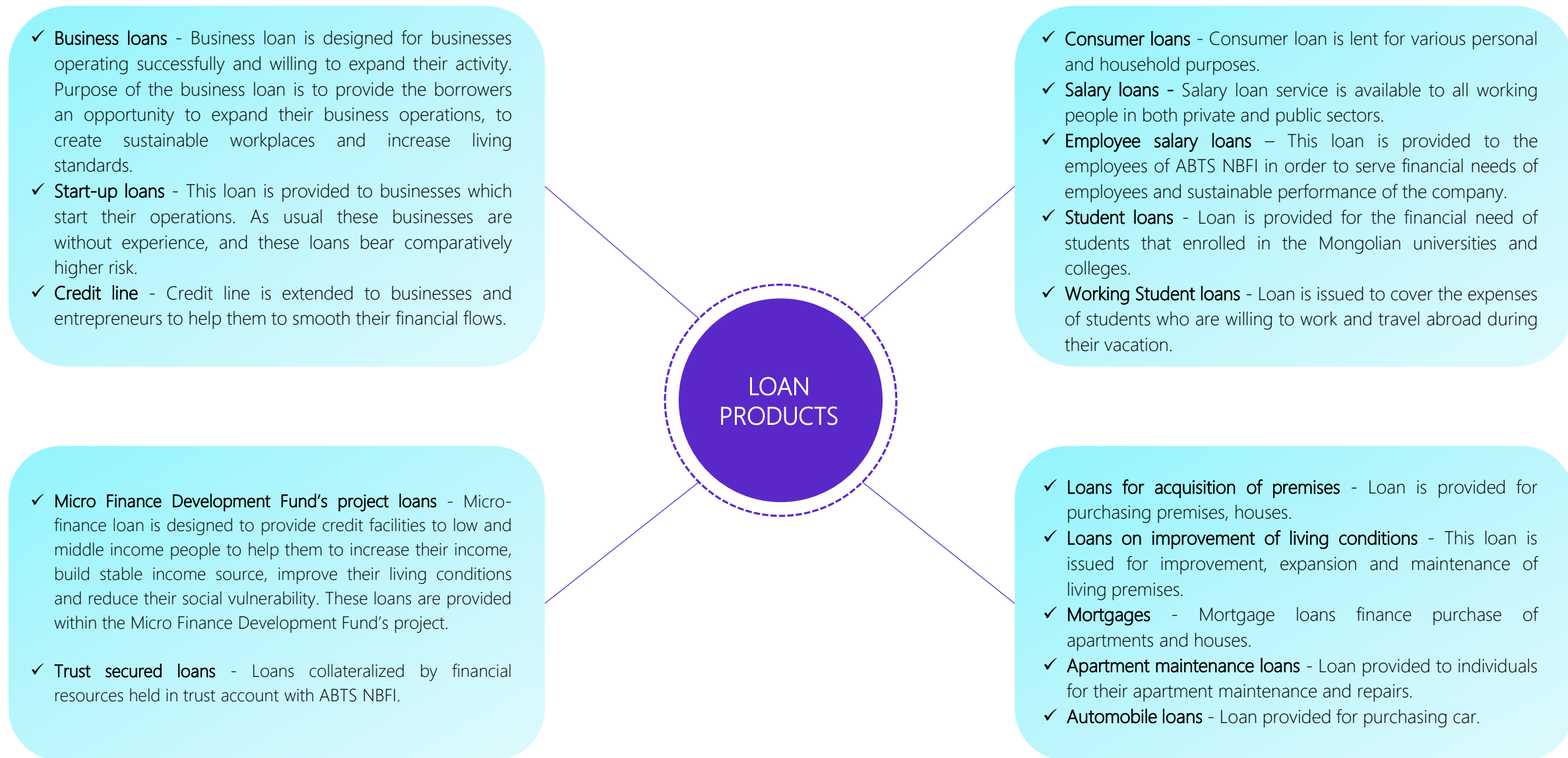
**Micro Finance Development Project.** The Government of Mongolia in collaboration with the World Bank has been implementing Sustainable Livelihood program. ABTS NBFi has been participating in implementation of this project since 2003. Presently, ABTS NBFi is implementing Micro Finance Development project in such districts as Chingeltei, Bayanzurkh, Songinokhairkhan, Khan-Uul and Sukhbaatar. Within the project framework, we provided 351 loans worth MNT 3.5 billion in total. Out of which, loans to poor and low income households and individuals comprised MNT 1.7 billion. In result, 593 direct beneficiaries and 693 indirect beneficiaries were recorded.

**Employment Generation Project.** ABTS NBFi has implemented Employment Generation project aimed at supporting employable poor to create employment and income opportunities in 2002-2010. Generated substantial experience in providing micro loans allowed us to reach the project objectives. Within the framework of the Employment Generation Project, ABTS NBFi granted loans of MNT 416.5 million, of which MNT 195 million were received by residents of ger area. In result, more than 700 working places were created.

**Project on Supporting Households in Remote Rural Areas.** ABTS NBFi implemented the Project on Supporting Households in Remote Area through its branch in Dalanzadgad Soum, Umnugovi province in 2003-2004. ABTS NBFi achieved the project objectives, providing micro finance service to low income households in remote rural areas and enhancing their access to financial services. We granted 210 loans of MNT 128.6 million in total. Loans to residents in remote areas accounted to MNT 33.3 million, poor and low income individuals MNT 117 million and herders MNT 37.3 million, respectively.

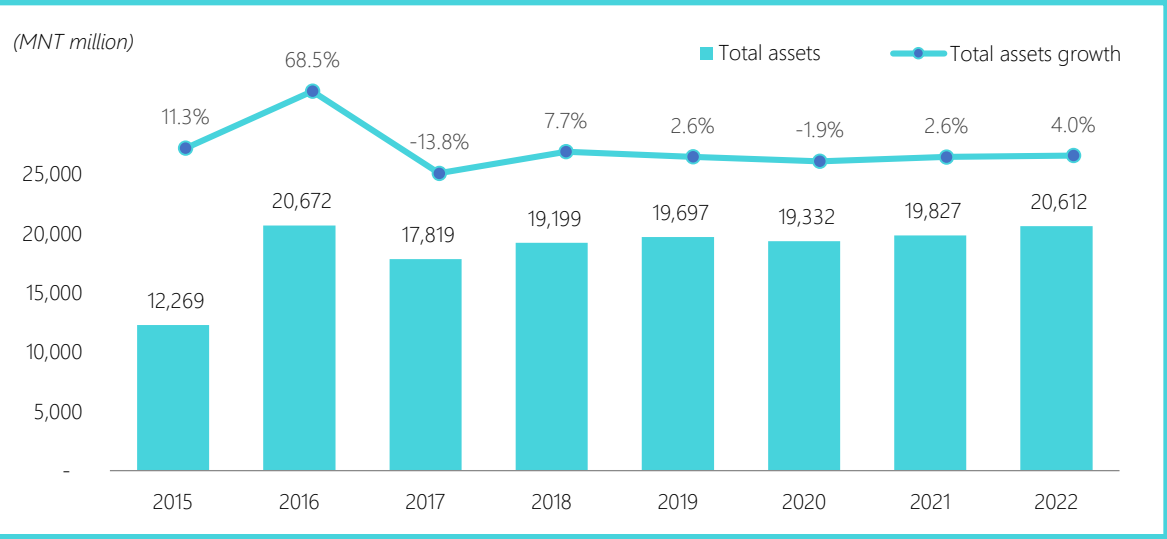
**Project on Improving Living Conditions in Ger Residential Area (JFPR MON-9015).** The Government of Mongolia in collaboration with the Asian Development Bank implemented the Project on Improving Living Conditions in Ger Residential Area during 4.5 years starting September 2005. ABTS NBFi granted 3-year loans up to MNT 1 million to residents in Bayanzurkh District of Ulaanbaatar city. The loans with monthly interest rate of 0.5 percent were provided to households in order to support them in construction, repair and extension of their homes. About 155 individuals benefited from the project support of MNT 145 million, of which 13 persons purchased ger, 57 built premises, and 85 repaired or extended the living spaces.

**Project on Supplying Enhanced Stoves.** The World Bank provided financing for renovation of TT-03 stoves, used within the framework of the Asian Development Bank project to reduce the air pollution in Ulaanbaatar city and rationalize use of fuel for heating purposes. ABTS NBFi took part in distribution of these renovated stoves to households in ger area through providing financial intermediary services.

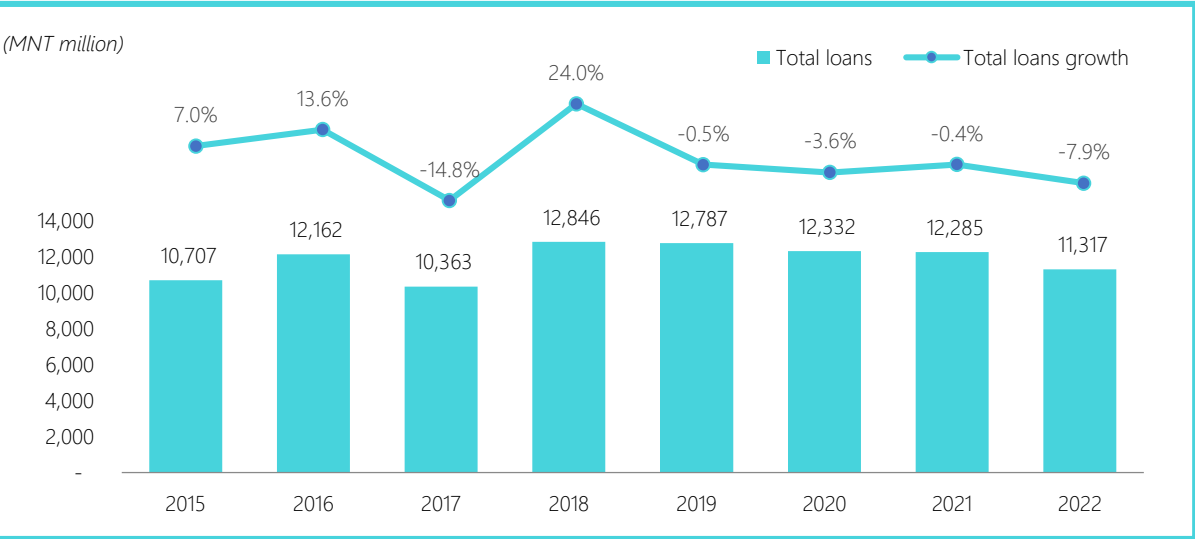




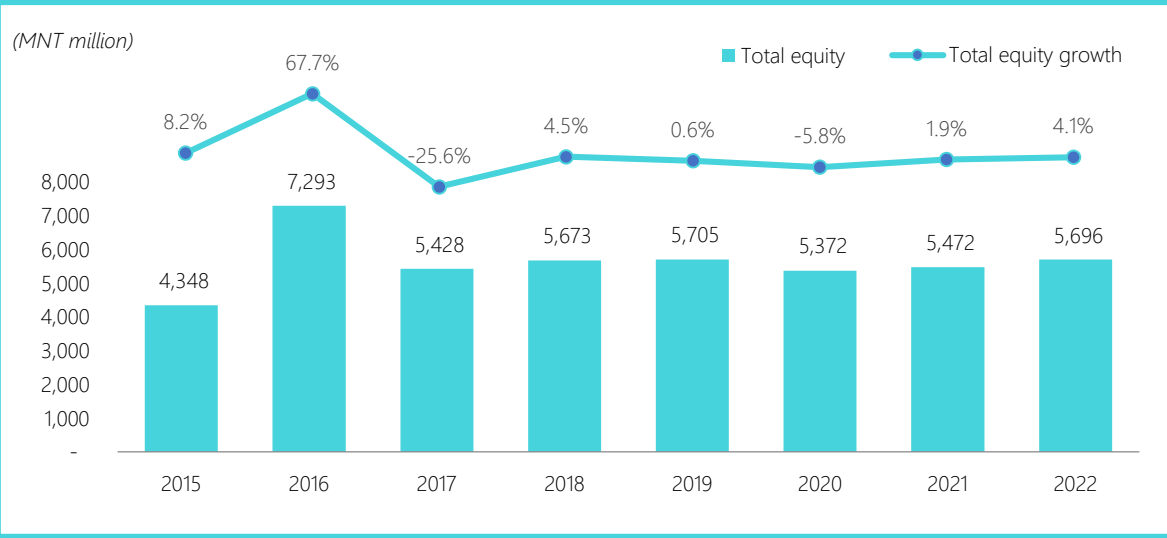
Total assets



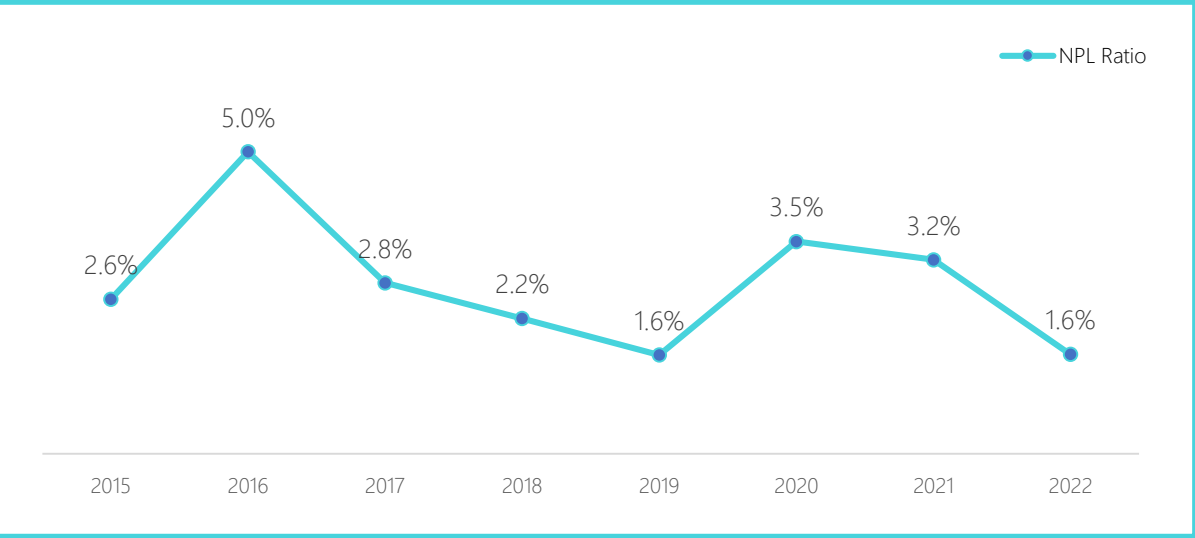
Total loans



Total equity



NPL Ratio



THANK YOU