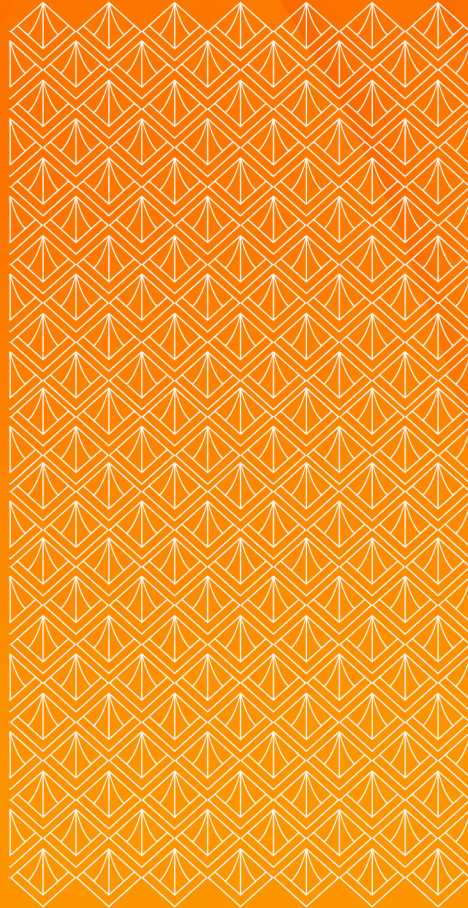




SHUNKHLAI





SHUNKHLAI



CEO

J. MUNKHNARAN

It has been over 25 years since Shunkhlai LLC has set its foot in the petroleum industry and over the course of this period, we have been recurrently expanding our operations, opening petrol stations in all 21 provinces across the country as well as leading the way in contributions to the overall growth and development of Mongolia by participating and partnering in major nationwide projects. We offer specifically handcrafted environmentally friendly products, with added focus on our service quality, product range and variety.

The company has introduced into its operations internationally accredited "Quality Management System" ISO 9001:2008, "Environmental Management System" ISO 14001:2004 and "Occupational Health and Safety System" OHSAS 18001:2007. Moreover, we have successfully pioneered in implementing the full set of automated operational systems for petroleum storage and distribution management in the Mongolian petroleum sector. Through integration of business interests and social responsibility, we emphasize improvement of our services quality for each individual customer as well as organizing our overall business functions and operations in more eco-friendly, responsible and both economically and socially beneficial manners.

We are proud to state Shunkhlai LLC's aim to achieve best practices of Asia in service excellence.

On behalf of the Shunkhlai LLC Team, I would like to thank all of our partners and customers for your continued confidence, support and loyalty over the years.

INTRODUCTION

Established in 1993 as automobile services and repair business, Shunkhlai LLC was one of very first private entities to have commenced their operations in the process of transition to market economy in Mongolia, and by setting foot in the petroleum industry, the company has presented new potentials and fair competition practices into the Mongolian market.

Main area of the company's business portfolio is import, storage, transportation, wholesale and retail trade of petroleum products. As of today, Shunkhlai LLC has operations extending through over 90 petrol stations across the country, storage depot facilities located at 8 main distribution hubs own, transportation and logistics services for its distribution network, as well as a nationally accredited laboratory to ensure product quality.



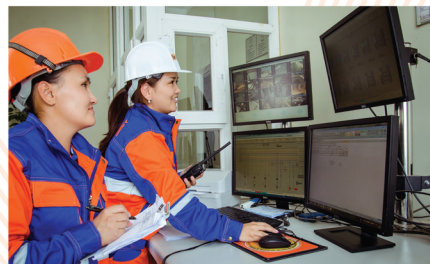


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Through implementation of “Quality Management System”, “Environmental Management System” and “Operational Health and Safety System” each and every unit of the company is now able to deliver top quality products and services ensured by safe and secure occupational environment for our staff and clients alike. Moreover, we have also introduced advanced tools and technologies at our storage depots and petrol stations, while utilizing innovative payment processing methods of “Fuel Payment Card” and “Payment voucher” to our clients.

Shunkhlai LLC is fully aware of its corporate social responsibility, and it pays over MNT 30 billion in taxes to the state budget, contributing to the economic growth and development of our country. Likewise, the company puts high emphasis on employee development; improving corporate culture by organizing regular training programs. The company has organized and sponsored numerous educational, cultural and environmental events aimed at social well being and public welfare of Mongolia.



Furthermore, we aim to reach the Asian services standard benchmark by the year 2020, to continuously improve and perfect our operations and services and to become a responsible corporate citizen that promotes and endorses “Green” growth.



MISSION

We build intensive development while valuing people

VISION

To ensure a highest level of corporate social responsibility, promote green development and achieve best practices of Asia in service excellence by 2020.

MOTTO

To fuel the engine that propels growth.

VALUE

- Value the customer
- Productive workforce
- Environmental stewardship
- Committed teamwork
- Responsible business conduct

COMPANY POLICY

The Company's operations policy will emphasize skillfull employees that value professional growth, occupational health and safety through continuous improvement of integrated management system based on progressive technology that is friendly to human and environment, prevention of environmental hazards and industrial accidents, rule of law and public interests.



SHUNKHLAI

MAIN OPERATIONS



IMPORTATION OF PETROLEUM PRODUCTS



STORAGE OF PETROLEUM PRODUCTS



TRANSPORTATION OF PETROLEUM PRODUCTS



WHOLESALE AND RETAIL TRADE OF PETROLEUM PRODUCTS



IMPORTATION OF PETROLEUM PRODUCTS

Shunkhlai LLC imports globally recognized best quality products from over 40 leading petroleum products, such as “Rosneft” of Russia, “ConocoPhillips Lubricants” of the USA, “SK Energy and Hyundai Oil Bank” of Republic of Korea.

We are committed to provide safe, reliable, eco-friendly and high quality petroleum products that meet international standard requirements of GOST, MNS, Euro 2, Euro 3, Euro 4 and Euro 5 to tailor to the needs of our customers. Products imported by Shunkhlai LLC meet the technical standard requirements by low sulphur content and best parameters compared to those available on domestic market.

PRODUCT RANGE

- Normal-80
- Regular-92
- Premium-95
- Super-98
- Diesel fuel (winter/summer)
- Nano fuel
- Jet fuel TC-1
- Lubricant oil and grease
- Bitumen
- Mazut
- Automotive battery
- Washer fluid





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STORAGE OF PETROLEUM PRODUCTS

Currently, Shunkhlai LLC owns and operates 8 storage depots located in Ulaanbaatar, Darkhan-Uul, Orkhon, Selenge, Dornogobi, Umnugobi, Dornod and Uvs provinces.

Storage facilities of Shunkhlai LLC have a customs bonded warehouse status and are fully equipped with railway branch access lines with an unloading overpasses to unload up to 16 rail wagons in parallel, and loading overpasses for tank lorries, horizontal and vertical storage tanks.



TRANSPORTATION OF PETROLEUM PRODUCTS

Shunkhlai LLC delivers to its own petrol stations and to destinations designated by state enterprises, business entities and individual clients by using its own fleet of tank lorries fully compliant with technological requirements. Fleet capacity is to deliver 3 million litres of petrol products to any destination in the country at once .

Shunkhlai LLC has committed significant investments in efficient overhaul and replacement of its current fleet with an aim to deliver reliable, swift and high quality services to our customers as well as to ensure safe working environment for its employees.





SHUNKHLAI

SALES OF PETROLEUM PRODUCTS

WHOLESALE TRADE

ADVANTAGES

- ◆ Quality assurance
- ◆ Secure and reliable distribution
- ◆ Competitive pricing
- ◆ Flexible terms and conditions
- ◆ Nationwide transportation and logistics network

Shunkhlai LLC conducts wholesale trade from its storage facilities located in Ulaanbaatar and provincial centers.

For the first time in petroleum industry, Shunkhlai LLC has installed fully automated system of unloading, loading and measuring technological procedures at petroleum storage depots. This has offered the company many benefits, including total labor safety, cost reduction and time saving, among others.

We deliver our products to the customers at highest quality level, in a timely manner and at competitive prices and seek for a customer feedback.

RETAIL TRADE

Retail trade of petroleum products is a service that is dedicated to each of the individual customers.

In order to improve the outreach of its services the company has expanded its network of retail petrol stations in all of 21 provinces and reached a total of 90 petrol stations. Through these petrol stations we deliver ecologically friendly products that are compliant with international standard requirements.

Shunkhlai LLC strives to implement technical and technological advancements and deliver reliable and accessible services to its customers. Hence, we emphasize more the quality of service rather than sheer number of outlets, concentrating on locations that are more preferred by our customers. Furthermore, we offer all payment methods to save time and offer greater choice for the customers.





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